

# JULIEN AFONSO

DEVELOPER

KYOTO - JAPAN

Permanent Residency Visa



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## SKILLS

- HTML5
- CSS
- Bootstrap
- JavaScript
- SQL
- Figma
- Git/GitHub
- Heroku
- Ruby
- Ruby on Rails

## LANGUAGE

- French (Native)
- English (Full professional proficiency)
- Japanese (Professional proficiency)
- Portuguese (Conversational proficiency)

## EDUCATION

**LE WAGON TOKYO | BATCH #1105**

**Web Development certification (2023)**

10-week intensive Full stack Developer bootcamp.

**AFT-IFTIM CEREOLOG**

**Bachelor degree (2009)**

Logistics, Materials and Supply Chain Management.

## PROFILE

Passionate and results-driven professional with a unique journey from diverse roles in Supply-Chain, Sales and E-commerce to a transition into Information Technology. Having thrived in the challenging business landscape of Japan for the past 9 years, I bring a curious mindset and adaptability to my work. I am enthusiastic about contributing my skills and experience to a collaborative, multi-cultural team environment.

## EXPERIENCE

### CO-FOUNDER

The Omamori Shop (Jul 2020 - Dec 2022)

- Orchestrated seamless integration of Shopify E-commerce with Ship&co API
- Spearheaded and managed multi-platform advertising campaigns, optimizing reach and engagement across diverse channels.
- Established strategic collaborations with renowned Japanese car shop and influential figures in the U.S, amplifying brand visibility and market presence.
- Successfully processed and fulfilled 3800+ orders, contributing to a substantial \$170,000+ in sales.

### TRAVEL SALES CONSULTANT

Au fil du Japon - Freelance (Jul 2017 - Apr 2020)

Autrement le Japon (Sep 2014 - Oct 2016)

- Specialized in crafting tailor-made travel experiences for both B2B and B2C clients
- Excelled in VIP customer service by personally accompanying travelers in Kyoto
- Successfully managed the travel arrangements for 700+ passengers, contributing to ¥281,000,000+ in sales.

### WAREHOUSE MANAGER

BASF Coatings Services S.A. - Paris (Apr 2010 - Mar 2014)

- Successfully optimized stock rotation, reducing stock value from 2.5M to 1.3M while maintaining operational efficiency and meeting organizational objectives.
- Inventory management strategies, including conducting audits in collaboration with KPMG to ensure compliance and accuracy.
- Played a crucial role as a tester for ERP updates, ensuring the smooth implementation and functionality of system enhancements before national release on SAP
- Implemented cost control measures, contributing to overall financial stability and improved profitability.